

VITA

NAME: Bertram H. Raven

BORN: September 26, 1926, Youngstown, OH

MARRIED: Celia Cutler, January 1961

CHILDREN: Michelle Gale, born January 1962; Jonathan, born October 1964

CURRENT ADDRESS: Department of Psychology Phone: (310) 825-2296
Franz Hall, Room 1283 825-2961
University of California
Los Angeles, CA 90024-1563

INTERNET: RAVEN@UCLA.EDU FAX: (310) 206-5895

HOME: 2212 Camden Avenue Phone: (310) 479-1607
Los Angeles, CA 90064

EDUCATION

1947-1949 Ohio State University, Columbus, OH

1949-1953 University of Michigan, Ann Arbor, MI

DEGREES

1948 BA, Psychology, Ohio State University, Columbus, OH

1949 MA, Psychology, Ohio State University, Columbus, OH

1953 Ph.D. Social Psychology, University of Michigan, Ann Arbor, MI

Master's Thesis: Political Attitudes Reflected in Semantic Generalization of Politically-Toned Stimulus Words, Measured by Galvanic Skin Response

Doctoral Dissertation: Group Pressures Toward Selection and Distortion of Content in Cognition and Communication

CURRENT POSITIONS

University of California, Los Angeles, 1956-present

Chair, Department of Psychology, 1983-1988

Professor of Psychology, 1956- Social Psychology, group dynamics,
interpersonal influence and social power, social psychology
and health

Concurrent Appointments

Director, Doctoral Training Program in Personality and Social Psychology, 1968-1979

Co-Director, Predoctoral and Postdoctoral Program in Social and Personality Factors in Mental Health, 1979-present

Chair, Social Psychology Area, 1982-1983

Advisory Committee, Institute of American Cultures, 1981-1993

Advisory Committee, Bush Foundation Training Program in Child Development and Social Policy,
1978-1983

Advisory Board, Educational Career Services, 1981-1985

Institute for Social Science Research, Co-Principle Investigator Study on Efficacy of Nosocomial Infection Control, in collaboration with the Center for Disease Control, 1975-1981

Medical Center, Advisory Committee, Clinical Scholars Program, 1976

Advisory Committee, Center for Afro-American Studies. Advisory Committee Institute of American Cultures, UCLA, 1977-1981

Advisory Committee, Institute for Social Science Research, 1974-1980

Survey Research Center. Associate Director, 1971-1972. Acting Director, 1972-1973

CHRONOLOGICAL SUMMARY OF EXPERIENCE

Various Courts in the State of California, 1973-present. Expert witness and consultant on social psychological factors affecting the reliability of eyewitness testimony in criminal cases.

Veterans Administration Hospitals, Consultant, 1958-1974. Consulted on problems relating to theory and research on small group behavior, particularly as applied to problems in hospital settings.

London School of Economics and Political Science, London, England, Department of Social Psychology. Special Fellow, USPHS. Research on social power and educational intervention, 1969-1970. Visiting Professor.

University of Hawaii, Honolulu, Department of Psychology. Visiting Professor, Social Psychology, Summer 1968.

Hebrew University, Jerusalem, Israel, Department of Psychology. Visiting Professor, 1962-1963. Seminars in social psychology and group behavior. Research on cooperation and competition among kibbutz youth.

University of Washington, Department of Psychology. Visiting Professor, Summer 1961.

Rand Corporation, Consultant, 1956-1958. Assisted in research problems relating to crew development.

Rand Corporation, System Development Division, Psychologist, 1955-1956. Developed and carried out research on the development and training of air defense crews as man-machine systems, studied structural changes and reaction to stressful situations.

University of Nijmegen and University of Utrecht, Netherlands, Research Scholar and Lecturer under the International Exchange of Persons Program (Fulbright Act), 1954-1955. Courses in social psychology and group dynamics. Conducted research and practicum course with advanced students.

University of Michigan, Department of Psychology, Lecturer, 1953-1954. Instructed courses in group dynamics, research in social psychology.

University of Michigan, Research Center for Group Dynamics, Research Assistant, 1949-1952; Research Associate, 1952-1954. Supervisors: Prof. Leon Festinger, Prof. John R. P. French, Jr. Developed and tested theories relating to small group behavior, designed and carried out experiments to test hypotheses growing out of these theories. Supervised training of students in social psychology.

U.S. Army, Noncommissioned Officer, Infantry, 1945-1946

PROFESSIONAL SOCIETIES

1. American Psychological Association, Member of Council (1974-1977)
2. American Psychological Association, Fellow, (Divisions 8, 9, 35, 38, 41)
3. Society for the Psychological Study of Social Issues (Division 9 of APA) Member of Council (1971-1973, 1994-1997); President (1973-1974)
4. American Psychology-Law Society, Fellow
5. Society for Personality and Social Psychology, Fellow
6. American Psychological Society, Fellow
7. International Association of Applied Psychology, Fellow

8. American Sociological Association
9. American Association of University Professors
10. American Association for the Advancement of Science
11. Inter-American Psychological Society
12. Western Psychological Association
13. Society of Experimental Social Psychology
14. Society for the Advancement of Social Psychology
15. Association for Advancement of Psychology, Founding Member, Board of Trustees
16. International Society of Political Psychology, Founding Member, Governing Council (1995-1998)
17. Society for Advancement of Field Theory

APPOINTMENTS, CERTIFICATES, AND AWARDS

1. Sigma Xi
2. Phi Beta Kappa
3. Social Science Research Council Fellow, Summer 1953
4. Research Scholar, Fulbright Act, 1954-1955
5. John Simon Guggenheim Fellow, 1962-1963
6. Research Scholar, Fulbright-Hays Act, 1962-1963
7. Social Science Research Council, Auxiliary Research Award, 1962
8. Chairman, UCLA Academic Senate Special Committee on Educational Advancement for Secondary School Students, 1965-1967
9. Acting Director, UCLA Project UPWARD BOUND, Summer 1966

10. Citation from the Council of the City of Los Angeles for contribution to educational programs for culturally disadvantaged, 1966
11. Citation for "Meritorious Service" Los Angeles County District Attorney's Office, 1965
12. Member of Public Advisory Committee for UPWARD BOUND, 1967-1968
13. Consultant, Research Applications, National Science Foundation, 1960
14. Member of Small Grant Review Committee, National Institute of Mental Health, U.S. Public Health Service, 1968-1972
15. Special Fellowship, National Institute of Mental Health, USPHS, 1969-1970
16. Member of Council, Elected, Society for the Psychological Study of Social Issues, 1971-1974
17. Member, Medical Advisory Committee, Veterans Administration Extended Care Hospital, Los Angeles, California, 1970-1972
18. President, Society for the Psychological Study of Social Issues, Division 9, American Psychological Association, 1973-1974
19. Appreciation Award for development of tutorial program and UCLA UPWARD BOUND for David Starr Jordan High School students. (Watts Community Organization)
20. Member, Council of Representatives, American Psychological Association (Representative of Division 8, Personality and Social Psychology), 1974-1977
21. Founding Member, Board of Trustees, Association for Advancement of Psychology, elected 1974-1977, reelected 1978-1981
22. Elected to Committee on Structure and Function of Council, American Psychological Association, 1974
23. Elected, Board of Social and Ethical Responsibility of Psychology, American Psychological Association, 1978-1982. Chairman, 1981-1982
24. Appointed liaison to Committee on Protection of Human Subjects, American Psychological Association, 1978-1982
25. Advisory Board, National Center for the Study of Corporal Punishment and Alternatives in the Schools, 1979-present
26. Program Committee, 1980-1981. Division of Health Psychology, Division 38, American Psychological Association

27. Chair, American Psychological Association, Distinguished Scientific Award Committee, 1983
28. Elected, Policy and Planning Board of the American Psychological Association, 1982-1984
29. Chair, Committee on Psychology in the Public Interest Awards, American Psychological Association, 1985
30. Senior NATO Science Fellow, University of Rome, Italy, 1989
31. Honored by the California School of Professional Psychology for contributions to study of social power. Sixth CSPP/LA Personality Theory Conference, 1991.
32. Member of Council, Elected, Society for the Psychological Study of Social Issues (Division 9. American Psychological Association), 1994-1997.
33. Kurt Lewin Award for relating social psychological research to social issues and social action. Society for the Psychological Study of Social Issues, 1998.

EDITORIAL SERVICE

1. General Editor, Journal of Social Issues, 1969-1974. Editorial Board, 1969-1979
2. Editorial consultant, Journal of Personality and Social Psychology, 1960-present
3. Editorial Board, Sociometry, 1963-1967
4. Editorial Advisory Board, Policy Studies Review Annual, 1977-present
5. Editorial Board, Journal of Consumer Research, 1982-1986
6. Editorial Board, Journal of Compliance in Health Care, 1986-1990
7. Editorial Board, Journal of Health Psychology, 1993-
8. Editorial Board, Caribbean Journal of Criminology and Social Psychology, 1995-

PUBLICATIONS

1. Festinger, L., Gerard, H. B., Hymovitch, B., Kelley, H. H., & Raven, B. H. The influence process in the presence of extreme deviates. Human Relations, 1952, 5, 327-347.
2. Raven, B. H. Workshop planning and evaluation - a problem-solving approach. Journal of Educational Sociology, 1953, 26, 318-327.

3. Raven, B. H., & Rietsema, J. The effects of varied clarity of group goal and group path upon the individual and his relationship to his group. Human Relations, 1957, 10, 29-45.
4. Raven, B. H., & French, J. R. P., Jr. Legitimate power, coercive power, and observability in social influence. Sociometry, 1948, 21, 83-97.
5. Raven, B. H., & French, J. R. P., Jr. Group support, legitimate power, and social influence. Journal of Personality, 1958, 26, 400-409.
6. French, J. R. P., Jr., & Raven, B. H. The bases of social power. In D. Cartwright et al., Studies in social power. Ann Arbor: Institute for Social Research, 1959, pp. 150-167.
7. Raven, B. H. Social influence on opinions and the communication of related content. Journal of Abnormal and Social Psychology, 1959, 58, 119-128.
8. Raven, B. H. Leadership and social influence. Adult Leadership, 1959, 7, 250-253.
9. Raven, B. H. The dynamics of groups. Review of Educational Research, 1959, 29, 332-344.
10. Raven, B. H., & Rietsema, J. Clarity of group goal and group path. In D. Cartwright & A. F. Zander (Eds.), Group dynamics: Research and theory. Evanston, IL: Row, Peterson, 1960, pp. 395-413. (Revision of #3 above)
11. French, J. R. P., Jr., & Raven, B. H. The bases of social power. In D. Cartwright & A. F. Zander (Eds.), Group Dynamics: Research and theory. Evanston, IL: Row, Peterson, 1960, pp. 607-623. (Revision of #6 above)
12. Raven, B. H., & Fishbein, M. Acceptance of punishment and change in belief. Journal of Abnormal and Social Psychology, 1961, 63, 411-417.
13. Fishbein, M., & Raven, B. H. The AB scales: An operational definition of belief and attitude. Human Relations, 1962, 15, 35-44.
14. Raven, B. H., & Eachus, H. T. Cooperation and competition in means-interdependent triads. Journal of Abnormal and Social Psychology, 1963, 67, 307-316.
15. Fishbein, M., Raven, B. H., & Hunter, R. Social comparison and dissonance reduction in self-evaluation. Journal of Abnormal and Social Psychology, 1963, 67, 491-501.
16. Raven, B. H., & Rietsema, J. The effects of varied clarity of group goal and group path upon the individual and his relation to his group. In W. E. Vinacke, W. R. Wilson, & G. M. Meredith (Eds.), Dimensions of social psychology.

17. Raven, B. H., & Leff, W. The effects of partner's behavior and culture upon strategy in a two-person game. Scripta Hierosolymitana, 1965, 14, 82-97.
18. Raven, B. H. Social influence and power. In I. D. Steiner & M. Fishbein (Eds.), Readings in contemporary social psychology. New York: Holt, Rinehart, & Winston, 1965, pp. 371-382.
19. Raven, B. H., & Fishbein, M. Social referents and self-evaluation in examinations. Journal of Social Psychology, 1965, 65, 89-99.
20. Raven, B. H., & Gallo, P. S. The effects of nominating conventions, elections, and reference group identification, upon the perception of political figures. Human Relations, 1965, 18, 217-229.
21. Raven, B. H. Group performance. In D. L. Sills (Ed.), International Encyclopedia of the Social Sciences. New York: Macmillan, 1968, pp. 288-293. (Vol. 6)
22. Collins, B. E., & Raven, B. H. Psychological aspects of structure in the small group: Attraction, coalitions, communication, and power. In G. Lindzey & E. Aronson (Eds.), Handbook of Social Psychology (2nd ed.). New York: Addison-Wesley, 1969, pp. 102-204. (Vol. 4)
23. French, J. R. P., Jr., & Raven, B. H. The bases of social power. In J. D. Singer (Ed.), Human behavior and international politics. Chicago, IL: Rand-McNally, 1965, pp. 136-144. (Republication of #11 above)
24. Raven, B. H., & French, J. R. P., Jr. Legitimate power, coercive power and observability in social influence. In C. W. Backman & P. F. Secord (Eds.), Problems in social psychology. New York: McGraw-Hill, 1966, pp. 202-210. (Republication of #4 above)
25. Raven, B. H. Psychological effects of varied patterns of interdependence in the triad. Proceedings of the International Congress of Psychology, Moscow, August 1966 (Symposium #37).
26. French, J. R. P., Jr., & Raven, B. H. The bases of social power. In D. Cartwright & A. F. Zander (Eds.), Group dynamics: Research and theory (3rd ed.). New York: Harper & Row, 1968, pp. 259-269. (Republication of #6 above)
27. Gerard, H. B., & Raven, B. H. Intervention programs and psychosocial deficits. In Perspective on human deprivation: Biological, psychological, and sociological. National Institute of Child Health and Human Development, 1968.
28. Raven, B. H. Anspruchsniveau. In W. Bernsdorf (Ed.), Worterbuch der Soziologie. Stuttgart: Ferdinand Enke Verlag, 1969, pp. 489-492.

29. Raven, B. H. Intergruppenbeziehungen. In W. Bernsdorf (Ed.), Wörterbuch der Soziologie. Stuttgart: Ferdinand Enke Verlag, 1969, pp. 489-492.
30. Raven, B. H., & Shaw, J. I. Interdependence and group problem-solving in the triad. Journal of Personality and Social Psychology, 1970, 14, 157-165.
31. Raven, B. H., & Kruglanski, A. W. Conflict and power. In P. G. Swingle (Ed.), The structure of conflict. New York: Academic Press, 1970, pp. 69-109.
32. Raven, B. H., Centers, R., & Rodrigues, A. Studies in conjugal power. De Psycholoog, 1970, 8, 382-388.
33. Raven, B. H. The 101st social issue. Journal of Social Issues, 1970, 26(1), 36.
34. Centers, R., Raven, B. H., & Rodrigues, A. Conjugal power structure: A reexamination. American Sociological Review, 1971, 36, 264-278.
35. French, J. R. P., Jr., & Raven, B. H. The bases of social power. In E. P. Hollander & R. G. Hunt (Eds.), Current perspectives in social psychology (3rd ed.). New York: Oxford University Press, 1971, pp. 525-533. (Republication of #6 above)
36. Hoyt, M. F., & Raven, B. H. Birth order and the 1971 Los Angeles earthquake. Journal of Personality and Social Psychology, 1973, 28, 123-128.
37. Borque, L. B., Reeder, L. G., Cherlin, A., Raven, B. H., & Walton, D. M. The unpredictable disaster in a metropolis: Public response to the Los Angeles earthquake of February, 1971. Civil Defense Preparedness Agency, June 1973.
38. French, J. R. P., Jr., & Raven, B. H. The bases of social power. In H. L. Tosi & W. C. Hammer (Eds.), Organizational behavior and management. Chicago: St. Clair, 1973, pp. 426-441. (Republication of #6 above)
39. Raven, B. H. The comparative analysis of power and preference. In J. R. Tedeschi (Ed.), Power and influence. New York: Aldine-Atherton, 1974, pp. 172-198.
40. Raven, B. H. The Nixon group. Journal of Social Issues, 1974, 30, 297-320.
41. Raven, B. H. Social power. In B. B. Wolman (Ed.), International Encyclopedia of Psychiatry, Psychology, Psychoanalysis, and Neurology. New York: Van Nostrand, 1977.
42. Raven, B. H., Centers, R., & Rodrigues, A. The bases of conjugal power. In R. E. Cromwell & O. H. Olson (Eds.), Power in families. New York: Halstead, 1975.
43. Raven, B. H., & Rubin, J. A. Social psychology: People in groups. New York: Wiley, 1976.

44. Raven, B. H., Rubin, J. Z., Malamuth, Z., & Malamuth, N. M. Instructor's resource manual for a course in social psychology. New York: Wiley, 1976.
45. Weiner, B., Runquist, W., Runquist, P. A., Raven, B. H., et al. Discovering psychology. Chicago: Science Research Associates, 1977.
46. Raven, B. H. Person perception and interpersonal evaluation (Ch. 18); The psychological dynamics of interpersonal influence (Ch. 19); The dynamics of interaction between individual and group (Ch. 20). In B. Weiner et al., Discovering psychology. Chicago: Science Research Associates, 1977, pp. 603-706.
47. Experiencing Psychology. Chicago: Science Research Associates, 1978. (with R. A. Goodale, et al.)
48. Litman-Adizes, T., Fontaine, G., & Raven, B. H. Consequences of social power and causal attribution for compliance as seen by powerholder and target. Personality and Social Psychology Bulletin, 1978, 4, 260-264.
49. Raven, B. H. Social influence and social power: The Clinical Nurse Specialist. Nursing Digest, 1979, 4, 68-74.
50. De Jarnett, S., & Raven, B. H. The balance, bases, and modes of interpersonal power in black couples: The role of sex and socio-economic circumstances. Journal of Black Psychology, 1981, 7, 51-66.
51. Raven, B. H., & Haley, R. W. Social influence in a medical context: Hospital-acquired infections as a problem in medical social psychology. In L. Bickman (Ed.), Applied Social Psychology Annual, Vol. 1. Beverly Hills, CA: Sage, 1980, pp. 255-278.
52. Raven, B. H. (Ed.), Policy Studies Review Annual, Vol. 4. Beverly Hills, CA: Sage, 1980.
53. Johnson, A., Grusky, O., & Raven, B. H. (Eds.), Contemporary Health Services: Social Science Perspectives. Boston: Auburn House, 1982.
54. Raven, B. H., Freeman, H. E., & Haley, R. W. Social science perspectives in hospital infection control. In A. W. Johnson, O. Grusky, & B. H. Raven (Eds.), Contemporary Health Services: Social Science Perspectives. Boston: Auburn House, 1982, pp. 139-176.
55. Johnson, A. W., Grusky, O., & Raven, B. H. Social science approaches to health services research. In A. W. Johnson, O. Grusky, & B. H. Raven (Eds.), Contemporary Health Services: Social Science Perspectives. Boston: Auburn House, 1982, pp. 3-8.
56. Raven, B. H. Patient-practitioner relationships. In A. W. Johnson, O. Grusky, & B. H. Raven (Eds.), Contemporary Health Services: Social Science Perspectives. Boston: Auburn House, 1982, pp. 11-20.

57. Raven, B. H., & Haley, R. W. Social influence and compliance of hospital nurses with infection control policies. In J. Richard Eiser (Ed.), Social Psychology and Behavioral Medicine. London: Wiley, 1982, pp. 413-438.
58. Emori, T. G., Haley, R. W., Garner, J. S., Stanley, R. C., Culver, D. H., Raven, B. H., & Freeman, H. E. A comparison of infection control nurses and infection control laboratorians in U.S. hospitals. American Journal of Infection Control, 1982, 10, 3-16.
59. Raven, B. H., & Rubin, J. Z. Social Psychology. New York: Wiley, 1983.
60. Raven, B. H. Kurt Lewin Award Presentation to Tamara Dembo. Journal of Social Issues, 1982, 38(1), 125-138.
61. Raven, B. H. & Rubin, J. Z. Psicologia Social: Las Personas en Grupos. Mexico City: Compania Editorial Continental, 1981.
62. Raven, B. H., & Litman-Adizes, T. Interpersonal influence and social power in health promotion. In Z. T. Salisbury, S. B. Kar, & J. G. Zapka (Eds.). Advances in Health Education and Promotion, Vol. 1. Greenwich, CN: JAI Press, 1986, pp. 181-210.
63. Raven, B. H. A taxonomy of power in human relations. Annals of Psychiatry, 1986, 16, 633-636.
64. Raven, B. H. Social power and compliance in health care. In S. Maes, C. D., Spielberger, P. B. Defares, & I. G. Sarason (Eds.) Topics In Health Psychology (pp. 229-244), 1988. London/New York: Wiley.
65. Raven, B. H. Political applications of the psychology of interpersonal/influence and social power. Political Psychology, 1990, 11, 493-520.
66. Raven, B. H. A power/interaction model of interpersonal influence: French & Raven thirty years later. Journal of Social Behavior and Personality, 1992, 7, 217-244.
67. Gold, G. J., & Raven, B. H. Interpersonal influence strategies in the Churchill-Roosevelt bases-for-destroyers exchange. Journal of Social Behavior And Personality, 1992, 7, 245-272.
68. Raven, B. H. Foreword. In R. Deosaran, Social Psychology in the Caribbean: Directions for Research and Theory. Longmans, 1992.
69. Raven, B. H. The bases of social power: Origins and recent developments. Journal of Social Issues, 1993, 49 (4) 227-252.

70. Bui, K. T., Raven, B. H., & Schwarzwald, J. Interpersonal satisfaction and influence tactics in close interpersonal relationships. Journal of Social Behavior And Personality, 1994, 9, 429-442.
71. Brown, J. H., & Raven, B. H. Power and compliance in doctor/patient relationships. Journal of Health Psychology, 1994, 6, 3-22.
72. Raven, B. H., & Rubin, J. Z. Social Psychology (Chinese edition) Fuzhou, Fujian, People's Republic of China: Fujian Educational Publishers, 1994.
73. Raven, B. H. Field theory and social power. Society for Advancement of Field Theory Newsletter, 1995, 12 (1), p. 1 ff.
74. Erchul, W. P., & Raven, B. H. Social power in school consultation: A comprehensive view. Journal of School Psychology, 1997, 35, 137-171.
75. Raven, B. H., Schwarzwald, J., & Koslowski, M. Conceptualizing and measuring a power/interaction model of interpersonal influence, Journal of Applied Social Psychology, 1998, 28, 307-332.
76. Raven, B. H. Group think, Bay of Pigs, and Watergate reconsidered. Organizational Behavior and Human Decision Processes, 1998, 73, 352-361.
77. Raven, B. H. Influence, power, religion, and the mechanisms of social control. Journal of Social Issues, 1999, 55 (1), 161-186.
78. Raven, B. H. Reflections on interpersonal influence and social power in experimental social psychology. In A. Rodrigues & R. V. Levine (eds.) Reflections on 100 years of experimental social psychology. New York: Basic Books, 1999, pp. 114-134.
79. Erchul, W. P., Raven, B. H., & Ray, A. G. School psychologists' perceptions of social power bases in teacher consultation. Journal of Educational and Psychological Consultation, 12, 2001, 1-23.
80. Raven, B. H., Power/interaction and interpersonal influence: Experimental investigations and case studies. In A. Y. Lee-Chai & J.A. Bargh (Eds.) The use and abuse of power: Multiple perspectives on the causes of corruption. Philadelphia: Psychology Press, 2001, pp. 217-240.
81. Erchul, W. P., Raven, B. H., & Whichard, S. M. Social psychologist and teacher perceptions of social power in consultation. Journal of School Psychology, 39, 2001, in press.

